



A STUDY ON PROFITABILITY OF SELECTED PRIVATE BANKS OF INDIA

Dr. Devendrasinh Dalpatsinh Zala

Associate Professor, Smt K.K. Shah Arts and Smt L.B. Gunjariya Commerce College, Thara.

ABSTRACT

The banking sector in India has a very big canvas of history. Private banking was started since starting of banking system in India. New private sector banks is one of the fastest growing sector in India. They promoted a world class institution in India having latest technology, new system, new standards of service and efficiency. The PSB have been the dominant role in the country's financial system. Efficiency and profitability of the banking sector in India has assumed primal importance due to intense competition, greater customer demands and changing banking reforms. This study attempts primarily to measure the profitability of selected leading private banks of India. Profitability performance of these banks have been analysed for the period 2012-13 to 2016-17. Analyse the ratio here used financial ratio analysis (FRA) method which help to draw an overview about financial performance of private sector banks. This article provides important seed of knowledge and is very useful for bankers and new researchers.

KEYWORDS: Private Sector Banks, Profitability, India, Ratio Analysis.

INTRODUCTION:

The importance of private sector in Indian economy over the last 15 years has been tremendous. The opening up of Indian economy has led to free inflow of foreign direct investment (FDI) along with modern cutting edge technology, which increased the importance of private sector in Indian economy considerably.

Previously, the Indian market were ruled by the government enterprises but the scene in Indian market changed as soon as the markets were opened for investments. This saw the rise of the Indian private sector companies, which prioritized customer's need and speedy service. This further fueled competition amongst same industry players and even in government organizations.

The post 1990 era witnessed total investment in favor of Indian private sector. The investment quantum grew from 56% in the first half of 1990 to 71 % in the second half of 1990. This trend of investment continued for over a considerable period of time. These investments were especially made in sector like financial services, transport and social services.

The late 1990s and the period thereafter witnessed investments in sector like manufacturing, infrastructure, agriculture products and most importantly in Information technology and telecommunication. The present trend shows a marked increase in investment in areas covering pharmaceutical, biotechnology, semiconductor, contract research and product research and development.

The importance of private sector in Indian economy has been very commendable in generating employment and thus eliminating poverty. Further, it also effected the following -

- Increased quality of life
- Increased access to essential items
- Increased production opportunities
- Lowered prices of essential items
- Increased value of human capital
- Improved social life of the middle class Indian
- Decreased the percentage of people living below the poverty line in India
- Changed the age old perception of poor agriculture based country to a rising manufacturing based country
- Effected increased research and development activity and spending
- Effected better higher education facilities especially in technical fields
- Ensured fair competition amongst market players
- Dissolved the concept of monopoly and thus neutralized market manip-

ulation practices

LITERATURE REVIEW:

The existing literature was dealing with factors that influence the bank performance. There are some studies on the profitability of Indian banking sector. (Kedia, 2016) Studied Credit Deposit Ratio and Net Interest Income influence the net profitability of Indian Public Sector Banks in a significant move. (Misra, 2015) Examined GDP growth rate, Inflation rate factors are insignificant determinants of bank profitability in India, while bank-specific variables are the ratio of loans to total assets, net interest margin, and non-interest income significant determinants of both measures of bank performance (ROA, ROE). For the ROA measure, size of the bank and capital adequacy ratio significant determinants of the bank performance. The most important factors influencing ROA of public sector banks are spread, operating expenses, provisions & contingencies and non-interest income (Dutta, Gupta, & Rao, 2013). (Narwal & Pathneja, 2015) Private sector banks are more prolific than public sector banks. However, no difference exists in the profitability of two bank groups.

There are some investigations, other than Indian banking sector. (Naifar, 2015) Tunisian Bank performance explained by expenses management, ownership structure and bank loans. Consequently, reducing state ownership and expanding openness to foreign capital lead to better performance. (Petria, Capraru, & Ilnatov, 2015) NPA and Credit deposit ratio, management efficiency, the diversification of business, the market competition and the economic growth influence bank profitability in the EU27 banking system. Bank-specific factors impact on bank performance while macroeconomic factors have an insignificant contribution to the financial performance of commercial banks in Kenya (Ongore & Kusa, 2013). Macroeconomic factors, inflation and own consumption influence the bank performance. Moreover, bank-specific variables, such as capital or measures of cost-efficiency, also lead the bank Profitability (Alexiou & Sofoklis, 2009). (Demirgüç-Kunt & Huizinga, 1999) Studied that higher tax rates lead to a lower post-tax profit. Funding costs have a significant adverse impact on the return on assets (Dietrich & Wanzenried, 2011). Banks that maintain high capital-assets or liquidity ratios tend to show relatively low profitability (Goddard, Molyneux, Wilson, & Wilson, 2014). Credit risk, liquidity, total assets and disclosure of information relating to credit are the primary determinants of bank performance (Khalfauoui & Saada, 2015). Size, control and credit quality are the major variables can determine the bank performance (Nassreddine, Fatma, & Anis, 2013). Bank performance is positively associated with capitalisation, privatisation and quotation. While, bank size, concentration index and efficiency are negatively correlated with bank performance (Nouaili, Abaoub, & Ochi, 2015). There are other studies which have not covered the recent period with a broad set of bank-specific factors influence the Indian commercial bank's performance.

RESEARCH OBJECTIVE:

1. To analyse profitability of selected private sector of India.
2. To identify any relationship in-between banking companies in the various measures of profitability.

RESEARCH METHODOLOGY:**Sources of Data:**

Secondary sources of data will be utilised for this proposed research study.

Secondary data have been collected from Company Annual Reports.

Universe:

In the research study selected 5 private banks.

Period of Data Coverage:

Five years of financial statements will be analysed for private banks taken under study.

Analysis of Data:

The proposed statistical tools for the analysis of data are ratio analysis and ANOVA test.

DATA ANALYSIS:**1. Net Profit Margin:****Table 1:** Net Profit Margin Ratio

NET PROFIT MARGIN					
COMPANY	2012-13	2013-14	2014-15	2015-16	2016-17
HDFC Bank	14.76	16.18	15.88	16.04	17.28
ICICI Bank	12.17	15.79	15.75	17.19	17.96
Axis Bank	16.1	17.12	15.47	15.35	16.34
DCB Bank	-13.88	3.3	6.73	9.87	11.94
Kotak Mahindra Bank	15.23	16.46	15.15	14.78	14.77

From the above table No.-1 it can be seen that, In latest 5 years all banks maintained high Net Profit Margin compare -to earlier 5 years, which gives very positive sign for investor since Net Profit Margin is at its peak stage in latest 5 years, In earlier stage we can see value of this ratio was low compare to latest five years, which gives us direction that all banks doing their business more efficient way in current 5 years.

ANOVA

Source of Variation	SS	df	MS	F	P-value	F crit
Between Groups	3206.33764	4	801.58441	10.93126622	2.80935E-06	2.578739184
Within Groups	3299.82801	45	73.32951133			
Total	6506.16565	49				

$F_{cal} > F_{tab}$ and p-value is less than specified α of 0.05.

So, null hypothesis is rejected and it is concluded that the difference is seen in Net Profit Margin Ratio of five selected banking companies.

2. Return on Assets:**Table 2:** Return on Assets

Return on Assets					
Company	2012-13	2013-14	2014-15	2015-16	2016-17
HDFC Bank	470.19	545.46	127.52	152.2	181.23
ICICI Bank	463.01	478.31	524.01	578.21	633.92
Axis Bank	395.99	462.77	551.99	707.5	813.47
DCB Bank	27.02	28.1	33.39	37.83	43.88
Kotak Mahindra Bank	130.4	92.23	107.28	126.53	159.35

From the above table No.-2 it can be concluded that it can see all banks are utilizing their asset in more profitable way in current years than earlier years. ICICI Bank has highest ratio value which is because of its consistence performance throughout the last 10 years. During latest 3 years Axis bank has utilizing its asset more efficient way than any other banks taken under study. DCB Bank not utilizing its asset that efficient way which its peer banks utilizing. Major hike in ratio value can be observed in latest 3 years.

ANOVA

Source of Variation	SS	df	MS	F	P-value	F crit
Between Groups	1170139.845	4	292534.9612	13.15173681	3.56552E-07	2.578739184
Within Groups	1000938.009	45	22243.06686			
Total	2171077.854	49				

$F_{cal} > F_{tab}$ and p-value is less than specified α of 0.05.

So, null hypothesis is rejected and it is concluded that the difference is seen in Return on Assets Ratio of five selected banking companies.

3. Return on Long Term Fund:**Table 3:** Return on Long term Fund

Return on Long Term Fund					
Company	2012-13	2013-14	2014-15	2015-16	2016-17
HDFC Bank	56.08	59.91	75.2	80.09	81.47
ICICI Bank	44.72	43.05	52.33	56.37	56.48
Axis Bank	66.34	72.25	88.84	75.72	73.36
DCB Bank	45.32	66.9	67.74	77.54	83.12
Kotak Mahindra Bank	48.71	48.25	66.29	72.07	59.62

From the above table No.- 3 it can be observed that there is no major up and down can be observed except sudden hike in ratio value of Axis bank in earlier years taken under study. On an average almost all banks' ratio value falls under range of 55 to 82.

ANOVA

Source of Variation	SS	df	MS	F	P-value	F crit
Between Groups	4632.011172	4	1158.002793	6.89827214	0.000202885	2.578739184
Within Groups	7554.08378	45	167.8685284			
Total	12186.09495	49				

$F_{cal} > F_{tab}$ and p-value is less than specified α of 0.05.

So, null hypothesis is rejected and it is concluded that the difference is seen in Return on Long Term Fund (%) Ratio of five selected banking companies.

4. Return on Net Worth:**Table 4:** Return on Net Worth

Return on Net Worth					
Company	2012-13	2013-14	2014-15	2015-16	2016-17
HDFC Bank	13.7	15.47	17.26	18.57	19.5
ICICI Bank	7.79	9.35	10.7	12.48	13.4
Axis Bank	15.67	17.83	18.59	15.64	16.26
DCB Bank	-14.51	3.8	6.85	10.2	13.15
Kotak Mahindra Bank	12.35	12.03	13.65	14.4	12.24

This ratio reveals how much profit a company generates with the money that the equity shareholders have invested.

From the table No-4 it can be seen that, there was good start in beginning years for almost all banks DCB bank and Kotak Mahindra bank. Due to loss in earlier years and middle age of latest 10 years we can see that ratio values of DCB bank fluctuate drastically year over year compare to any other banks taken under study. Except DCB bank no significant changes in ratio values in earlier and latest 5 years can be observed.

ANOVA

Source of Variation	SS	df	MS	F	P-value	F crit
Between Groups	5294.482092	4	1323.620523	8.753197767	2.57902E-05	2.578739184
Within Groups	6804.70442	45	151.2156538			
Total	12099.18651	49				

$F_{cal} > F_{tab}$ and p-value is less than specified α of 0.05.

So, null hypothesis is rejected and it is concluded that the difference is seen in Return on Net Worth (%) Ratio of five selected banking companies.

CONCLUSION:

Based on the ratio analysis of private sector banks, in latest 5 years all banks maintained high Net Profit Margin compare to earlier 5 years, which gives very positive sign for investor since Net Profit Margin is at its peak stage in latest 5 years. In earlier stage we can see value of this ratio was low compare to latest five years, which gives us direction that all banks doing their business more efficient way in current 5 years. It can see all banks are utilizing their asset in more profitable way in current years than earlier years. ICICI Bank has highest ratio value which is because of its consistence performance throughout the last 10 years. Difference is seen in Net Profit Margin Ratio of five selected banking companies. Difference is seen in Return on Assets Ratio of five selected banking companies. Difference is seen in Return on Long Term Fund (%) Ratio of five selected banking companies. Difference is seen in Return on Net Worth (%) Ratio of five selected banking companies.

REFERENCES:

- I. Alexiou, C., & Sofoklis, V. (2009). Determinants of bank profitability: Evidence from the greek banking sector. *Economic Annals*, 54(182), 93–118.
- II. Dietrich, A., & Wanzenried, G. (2011). Determinants of bank profitability before and during the crisis: Evidence from Switzerland. *Journal of International Financial Markets, Institutions and Money*, 21(3), 307–327.
- III. Dutta, S., Gupta, N., & Rao, P. H. (2013). Determinants of return on assets of public sector banks in India: An empirical study. *Pacific Business Review International*, 5(11), 23–28.
- IV. Goddard, J., Molyneux, P., Wilson, J. O. S., & Wilson, J. O. S. (2014). Dynamics of growth and profitability in banking dynamics of growth and profitability in banking. 36(6), 1069–1090.
- V. Kedia, N. (2016). Determinants of profitability of Indian public sector banks, 2(3), 1–16.
- VI. Khalfaoui, H., & Moufida, B. S. (2015). The determinants of banking performance: Empirical evidence from Tunisian Listed Banks, *International Journal of Finance & Banking Studies*, 4(2).
- VII. Misra, S. D. (2015). Determinants of bank profitability in India, 10(2), 193–211.
- VIII. Naifar, N. (2015). The determinants of bank performance: An analysis of theory and practice in the case of an emerging market. *Int. J. Business Environment*, 3(4), 460–470.
- IX. Narwal, K. P., & Pathneja, S. (2015). Determinants of productivity and profitability of Indian banking sector: A comparative study. *Eurasian Journal of Business and Economics*, 8(16), 35–58.
- X. Nassreddine, G., Fatma, S., & Anis, J. (2013). Determinants of banks performance: Viewing test by cognitive mapping technique. *International Review of Management and Business Research*, 2(1), 20–36.
- XI. Nouaili, M., Abaoub, E., & Ochi, A. (2015). The determinants of banking performance in front of financial changes: Case of trade banks in Tunisia. *International Journal of Economics and Financial Issues*, 5(2), 410–417.
- XII. Ongore, V. O., & Kusa, G. B. (2013). Determinants of financial performance of commercial banks in Kenya. *International Journal of Economics and Financial Issues*, 3(1), 237–252.
- XIII. Petria, N., Capraru, B., & Ihnatov, I. (2015). Determinants of banks' profitability: Evidence from EU 27 banking systems. *Procedia Economics and Finance*, 20(15), 518–524.